

# SOLUTIONS BEYOND THE OBVIOUS

## *Accounting & Auditing Services*

Tronconi Segarra & Associates LLP's accounting and auditing services are designed to satisfy the needs of a wide range of businesses operating in specialized industries. We work with you to gain a thorough understanding of your business goals and objectives, management philosophy, and surrounding business environment. This enables us to proactively develop key solutions providing enhanced value to your business well beyond the traditional attest and related services.

Our value-added services enhance your management capabilities, strengthen your financial systems and controls, enable you to deal more effectively with your business stakeholders, and better anticipate the changing rules and regulations affecting your business. Constant improvement is a goal we help you strive for by including recommendations on how to improve business efficiencies and management effectiveness. We also work with you to control and monitor business and financial risks and ensure that you have adequate information to plan for success.

### **Expertise with a Focus on Client Service**

Through the years, our professional associates have earned a distinguished reputation for professional excellence and leadership. This reputation, and our ability to offer a consistently high level of business advisory and attest services, is linked to the quality of our associates. Their experience, technical skills, industry knowledge, and dedication to providing superior services assist you in making sound business decisions and increasing your competitive advantage. Continually enhancing the quality and capabilities of our associates is a philosophy of service that fosters a coordination of efforts, constant attention to your needs, and an ability to focus on what is important to you.

Our highly specialized professionals possess hands-on experience providing traditional and value-added services to a variety of industries including, but not limited to, manufacturing, distribution, technology-driven companies, for-profit educational institutions, federal, state and local governmental entities, not-for-profit organizations, local labor unions and related trust funds.

We are also qualified under the Federal Supply Schedule Contract for Financial and Business Solutions to provide professional services to federal agencies participating in the US General Services Administration (GSA) program. These services are provided under select special item numbers (SINs) including transaction specialist, due diligence and support services, financial and performance audits, accounting, budgeting, and complementary financial management services.

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## Accounting and Bookkeeping Services

Our primary service offerings include audits and interim and annual reviews and compilations, typically supported by bookkeeping services provided to locally owned, privately held businesses. In addition to these services, we are capable of providing the following services to meet your needs:

- Prepare cash flow projections and financial forecasts, and assist with internal budgeting
- Evaluate compliance with management policies and procedures
- Assist in the implementation of new technical standards
- Assist in the development of internal periodic financial reporting packages
- Evaluate, design, and implement accounting and reporting systems
- Perform cost-benefit or other special financial analysis
- Assist in improving operation efficiency and effectiveness

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## Business Consulting and Planning

Working in conjunction with members of Tronconi Segarra & Associates' various service offerings, we are able to assist you in properly planning in advance for changes in your business climate and environment. Our associates have experience in the following planning areas:

- Develop and implement working capital and cash management strategies
- Develop business plans and related performance metrics
- Assist in lender negotiations and in the development of alternate financing techniques
- Provide advice on due diligence and related company reorganizations
- Develop and implement financial metrics and key indicators to better monitor performance
- Assess corporate governance practices and evaluate the effectiveness of related oversight functions
- Internal audit outsourcing/co-sourcing
- Qualified service provider for the US General Services Administration (GSA)

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## Why Tronconi Segarra & Associates?

At Tronconi Segarra & Associates, our people are well-trained professionals in the accounting and auditing arena. Our highly specialized professionals provide our clients with:

- Hands-on experience providing traditional and value-added services
- Professional excellence and leadership
- Exemplary attest services
- Recommendations for improving business efficiencies and management effectiveness
- Guidance in the area of corporate governance

For more information about Tronconi Segarra & Associates LLP's Accounting and Auditing Services, or to schedule a meeting, please contact us.



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We are a member firm of the American Institute of Certified Public Accountants (AICPA) and the New York State Society of Certified Public Accountants (NYSSCPA).